



# ECDC Export Symposium

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Mandisi Rungqu  
Regional Manager: Eastern Cape (East)

*Partnering for Inclusive Industrialisation*

# About the IDC



**Your partner in development finance**

- **Established:** 1940
- **Type of organisation:** Development Finance Institution (DFI)
- **Ownership:** State owned company, 100% owned by the SA government
- **Total assets:** R137 billion (31 March 2018 - group)
- **Total liabilities:** R45 billion (31 March 2018 - group)
- **Profit:** R3,2bn (31 March 2018)
- **Funding status:** Self financing, pays dividends and income tax
- **Number of employees:** 849

*The IDC is a state-owned development finance institution primarily mandated to provide funding for the development of industry in South Africa and the rest of Africa.*

# Performance Overview



Industrial Development Corporation

Your partner in development finance

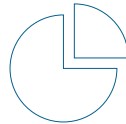
202 TRANSACTIONS APPROVED



**R16.7bn**

(↑9%)

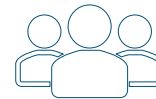
TOTAL FUNDING DISBURSED



**R15.4bn**

(↑40%)

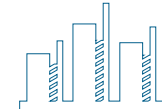
JOBS EXPECTED TO BE CREATED OR SAVED



**29 885**

(↑43%)

APPROVED FOR THE MANUFACTURING SECTOR



**R8.0bn**

(↑5%)

APPROVED FOR BLACK-EMPOWERED COMPANIES



**R9.7bn**

(↓4%)

APPROVED FOR BLACK INDUSTRIALISTS



**R7.9bn**

(↑67%)

APPROVED FOR BUSINESSES WITH WOMEN OWNERSHIP OF >25%



**R2.2bn**

(↓32%)

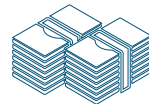
APPROVED FOR BUSINESSES WITH YOUTH OWNERSHIP OF >25%



**R1.0bn**

(↓59%)

NET PROFIT AFTER TAX



**R3.2bn**

(↑47%)

TOTAL ASSETS



**R137 bn**

(↑5%)

# We continue to prioritise a number of sectors and value chains

## Value Chains

- Metals, Metal Products, Machinery & Equipment, Transport Equipment and Mining
- Chemicals Products & Pharmaceuticals
- Agro-Processing and Agriculture



## New Industries

- Sectors which are determined by forward looking trends and innovation, and could develop into significant opportunities for SA



## Special High Impact Sectors

- Motion pictures & entertainment
- Clothing, textiles, footwear and leather products



## High Impact Sectors

- Sectors within IDC mandate that offer high volume of opportunities, contribute to IDC development goals, but where IDC does not play a proactive role. These include industries such as tourism, ICT, furniture and other manufacturing industries not covered elsewhere.



## Industrial Infrastructure

- Infrastructure that unlocks industrial development: electricity, water, telecommunications and logistics.



# Key Focus areas in the EC region

- Agriculture and agro processing
- Automotive Sector
- Light Manufacturing
- Tourism

# IDC – Criteria for funding

## PRODUCTS

Debt

Equity

Quasi-equity

Guarantees

Trade Finance

Acquisition finance

Business Support

## CRITERIA

Economic Merit

Reasonable contribution

No refinancing

BEE

Minimum R1 million

Security

Environmental Compliance

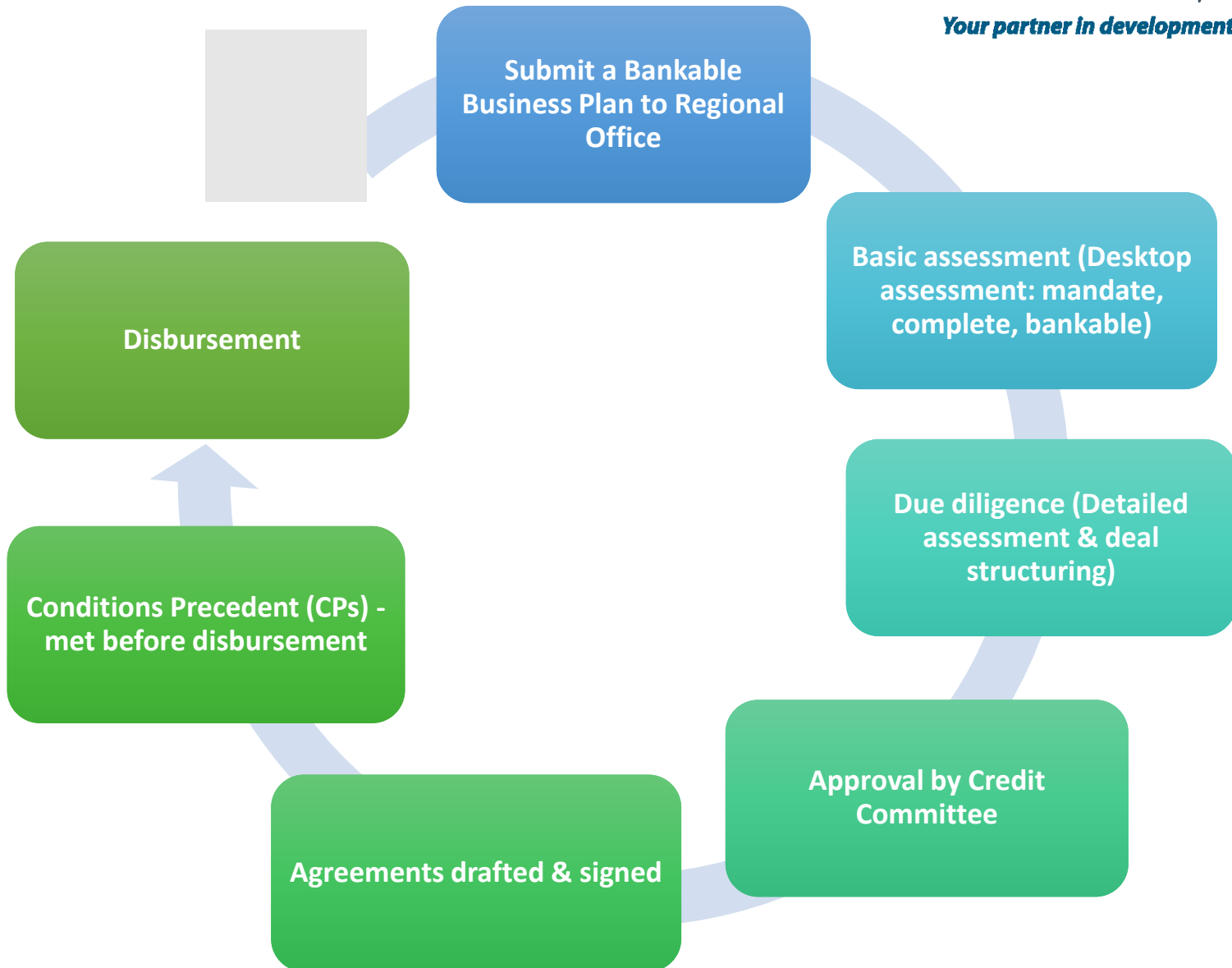
Operational Expertise

# INVESTMENT FUNDS UNDER MANAGEMENT

## Cross sectoral

- UIF II (R5 billion)
- Downstream Steel Industry Competitiveness Fund (R1.5 billion)
- Manufacturing Competitiveness Enhancement Programme (MCEP) (R1 billion)
- AFD Green Energy Fund (R1 billion)
- Gro-ε Youth (R950 million)
- Youth Pipeline Development Programme (R50 million)

# Business Finance Process





# Regional Presence

Move your mouse over the map for more about each province.  
Click to visit the province section.

**Eastern Cape**  
Despite its high poverty levels, the province has huge potential to grow economically if its value in terms of good infrastructure is unlocked.

PE  
Regional Office

Mthatha  
Regional Office

East London  
Regional Office

